

14 September 2020 via email

Salford Care Home rate increase

Dear Salford Care Home Provider,

I would like to begin with taking this opportunity, on behalf of the Salford health and adult social care system, in recognising the vital contribution the Salford Care Home workforce has played during the pandemic and our gratitude for the work you and your staff have undertaken in such challenging times.

You will recall a letter sent to you in March 2020 outlining Salford's intention to provide additional funding to Providers to enable direct care staff to be paid a minimum level of £9.00 per hour from the 1 October 2020.

I am now in a position to confirm the enhanced rate and the process for applying a variation to your contract to reflect the new arrangements.

The current weekly Care Home rate of £484.46 per bed will be adjusted and increase by 2.01% to £494.20 per week / bed.

It is our expectation that as a Provider operating in Salford and delivering adult social care services, your workforce will be paid at the new contracted minimum hourly rate of £9.00 per hour.

Please confirm acceptance to the rate increase, to be applied from the 1st October 2020, and that staff terms and conditions will be adjusted to reflect a minimum £9.00 per hour rate for all hours worked. Please send acceptance to ascprocurement@srft.nhs.uk by 12pm, Monday 21st September 2020. Once we have received confirmation, a contract variation will be issued to confirm the new contractual arrangement and payment will be made.

For your information, we will be in further contact towards the end of the year with detail about contracted rates for 2021/22.

Once again, I would like to thank you for your support during these unprecedented times.

16 October 2020 via email:

Many thanks for your feedback. We have reported back to colleagues and am pleased to confirm that we are now able to revise our offer.

Please see attached which sets out a proposal for a 3.4% increase to the current Salford Standard Rate with effect from 1st October 2020.

I hope you find this agreeable. If so, can I please ask you to sign a copy (one for each care home) and return to this address at your earliest convenience.



Care Home
Variation Proposal (