



Surrey County Council  
County Hall, Penrhyn Road  
Kingston-upon-Thames  
KT1 2DN  
[asc.marketengagement@surreycc.gov.uk](mailto:asc.marketengagement@surreycc.gov.uk)

25 March 2020

## **ADULT SOCIAL CARE - 2020/21**

Dear Sir/Madam,

Thank you for your support throughout 19/20 and through what is likely to be an extremely challenging 20/21.

Due to extreme financial pressure in the financial year 19/20 Surrey County Council were unable to agree a universal fee uplift.

However where providers worked with the council to offer beds at the published guide rate or evidenced financial hardship the council agreed uplifts for existing placements to the published guide rate. For those providers who benefited, this represented above inflation increases.

Moreover with the help of these providers SCC have been able to increase the percentage of new nursing bed placements at the guide price from 40% to over 70%.

We are delighted to be able announce that this year for all placements below the current guide price SCC will automatically uplift rates by 2% from 1<sup>st</sup> April 2020. That means that if SCC currently has a resident placed in one of your care homes at a fee at or below the 2019/20 guide (see below), these placements will be automatically uplifted by 2%.

2019/20 guide prices:

- Residential: £570 p/w
- Residential and Dementia: £675 p/w
- Nursing: £725 p/w

In addition, the guide price for new placements for 2020/21 will be:

- Residential: £650 p/w
- Residential and Dementia: £700 p/w
- Nursing: £750 p/w

As has been the case this year, all current SCC placements above the current 2019/20 guide prices will not receive a universal rate uplift in 2020/21.

As in 2019/20 if you feel that there are exceptional circumstances affecting your business in 2020/21, please can you submit a business case setting out your circumstances.



While not an exhaustive list, examples of what could amount to exceptional circumstances include

- The viability/sustainability of your business is put at risk
- The lack of an uplift would impact negatively upon your continued ability to provide residential and nursing beds at the revised guide rates

Please email [asc.marketengagement@surreycc.gov.uk](mailto:asc.marketengagement@surreycc.gov.uk) if you require a copy of the Business Case template.

We would like to take this opportunity to thank you for your work in supporting vulnerable adults over this past year and look forward to working more collaboratively during 2020/21.

The Council recognises that providers may be experiencing serious financial pressures in relation to the Covid19 crisis. SCC is putting together a support offer for social care providers and a separate communication will be sent very soon setting out this offer.

**In order to avoid delay or misdirection, we would ask you to please send any replies and correspondence to [asc.marketengagement@surreycc.gov.uk](mailto:asc.marketengagement@surreycc.gov.uk).**

Yours sincerely

A handwritten signature in black ink, appearing to read "M. Joyce".

**Assistant Director, Commissioning and Transformation  
Adult Social Care  
Surrey County Council**